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TOP-PRODUCING TEAMS

	NAME	CITY, STATE/ PROVINCE	GCI	UNITS
1	Ca Ag Properties	Fresno, Calif.	\$2,744,316.38	9
2	Lysi Bishop Real Estate, LLC	Boise, Idaho	\$2,451,293.19	96.05
3	The Loken Group, Inc.	Houston, Texas	\$2,396,388.24	611
4	DMTX Realty Group	Austin, Texas	\$2,107,420.09	51
5	Anderson Hicks Group	Idaho Falls, Idaho	\$1,949,980.09	185.275
6	Coco Tan Team	Campbell, Calif.	\$1,949,111.04	41
7	Jennifer Young Team	Chantilly, Va.	\$1,891,053.18	156
8	The Suarez Team	Inglewood, Calif.	\$1,865,742.17	71
9	Christie Cannon Group	Frisco, Texas	\$1,828,557.66	172
10	Caine Luxury Team	Naples, Fla.	\$1,760,457.78	99
11	Nick Shivers Team	Portland, Ore.	\$1,732,896.09	102
12	The Rider Elite Team	Scottsdale, Ariz.	\$1,617,498.89	425
13	Stepp Commercial	Santa Monica, Calif.	\$1,615,429.27	29.297
14	Carol Royse Team	Tempe, Ariz.	\$1,607,112.77	95
15	The Gunderman Group	Oakland, Calif.	\$1,595,138.63	42
16	The Stern Team	Salt Lake City, Utah	\$1,536,090.08	118.25
17	Walden Team	Anchorage, Alaska	\$1,496,676.00	159
18	Carin Nguyen Team	Tempe, Ariz.	\$1,479,283.70	153
19	Team Rixon/Cronin	Twin Falls, Idaho	\$1,467,792.70	36.049
20	kwELITE: Columbus	Omaha, Neb.	\$1,467,131.10	231
21	Andrew Ipekian Real Estate Group	Toronto, Ont.	\$1,455,714.22	38
22	Neal & Neal Team	San Antonio, Texas	\$1,438,295.52	161
23	Michael Martinetti Group	Westfield, N.J.	\$1,423,683.73	122
24	The Partners Marketing Group	Port Coquitlam, B.C.	\$1,417,744.00	253.5
25	Mary Cheatham King Real Estate	Morehead City, N.C.	\$1,391,767.95	80
26	Brody Broker Team	Sequim, Wash.	\$1,384,858.03	130.8
27	Robinson Team	Chattanooga, Tenn.	\$1,381,682.97	77.5
28	Downing Team	Columbia, S.C.	\$1,373,459.17	143.5
29	Young Team	Cleveland, Ohio	\$1,372,332.44	167.5
30	Laura Gillott Team	Corvallis, Ore.	\$1,363,922.89	137.75
31	Team Kristen Schramme	San Antonio, Texas	\$1,343,871.70	140.5
32	Charleston Connection	Mt. Pleasant, S.C.	\$1,330,116.05	7
33	Disen Cai Real Estate Group	Burlingame, Calif.	\$1,275,792.96	32.75
34	Dow Realty Group	Portsmouth, N.H.	\$1,252,592.56	94
35	Matt Fetick Real Estate Team	Wilmington, Del.	\$1,249,856.93	126
36	Chernov Team	Studio City, Calif.	\$1,246,819.50	36.75
37	Lan Bowling Team	Palo Alto, Calif.	\$1,242,990.54	15.25
38	Steven Cohen Team	Boston, Mass.	\$1,217,039.42	67
39	Fei Li Estates	Irvine, Calif.	\$1,215,879.14	53.5
40	Sue Adler Team	Summit, N.J.	\$1,209,892.13	67
41	The Renee White Team	Walnut Creek, Calif.	\$1,200,051.87	50.25
42	Houston Properties Group	Houston, Texas	\$1,197,797.51	79.7
43	Center City Listings	Philadelphia, Pa.	\$1,192,627.41	182
44	Larson Group	Baxter, Minn.	\$1,186,514.55	67
45	Jelmborg Team	La Quinta, Calif.	\$1,186,080.27	86
46	Kahler Team	Rapid City, S.D.	\$1,184,616.76	121.75
47	The Stacey Sauls Group	Fort Mill, S.C.	\$1,178,258.81	92
48	The Huff Group	Overland Park, Kan.	\$1,168,672.19	110
49	The Lakefront Group	San Antonio, Texas	\$1,147,456.45	40
50	Key Luxury Estates	Burlingame, Calif.	\$1,142,428.75	28.75

*Based on data/transmittals received for Q4 2021 (October to December 2021).
Closed transactions identified with specific agent/team.

25 TOP EXPANSION NETWORKS

	EXPANSION NAME	EXPANSION OWNER(S)	GCI	UNITS
1	Place, Inc.	Ben Kinney, Chris Suarez	\$26,685,524.56	2,068.7
2	The Reynolds Team Network	Sarah Reynolds	\$6,998,377.04	486
3	Lucido Agency	Bob Lucido	\$6,978,426.40	668.15
4	Redbud Group	Trent Corbin	\$6,929,663.24	918.6
5	Hergenrother Realty Group	Adam Hergenrother	\$6,140,220.31	748.125
6	The Heyl Group	Tim Heyl	\$4,763,302.51	478.06
7	Kristan Cole Real Estate Network	Kristan Cole	\$4,458,178.76	500.45
8	The Mike McCann Team	Mike McCann	\$3,276,694.70	285
9	The Condo Shop	Gaurav Gambhir	\$2,638,324.50	438.3
10	The PCS Pro Team	Tonya Towles	\$2,462,003.33	476.9
11	The EZ Referral Network	Gregory Erlanger, Mike Zinicola	\$2,432,146.81	383.25
12	Graddy Real Estate	Adam Graddy	\$2,111,750.74	364.25
13	The Perna Team	Michael Perna	\$2,110,657.39	251
14	Executive Realty Advisors	Brett Tanner	\$1,723,319.47	143.85
15	The Huffaker Group	David Huffaker	\$1,684,053.56	158.046
16	Jeff Glover & Associates	Jeff Glover	\$1,639,408.91	243
17	United Home Group	Cody Gibson	\$1,609,962.94	154.667
18	Movement Real Estate	Derek Oie	\$1,573,598.20	112.8
19	The Nickley Group	Tom Nickley	\$1,570,145.09	166.25
20	The Erice Group	Louis Erice	\$1,473,263.44	25
21	Gary Mercer Group	Gary Mercer Sr.	\$1,447,872.81	134
22	Rahill Real Estate Group	Will Rahill	\$1,414,351.65	110.315
23	ChuckTown Homes	Shawn Pillion	\$1,319,741.67	144
24	Legacy Group	Claudia Restrepo	\$1,318,532.71	105
25	The Reed Moore Group	Reed Moore	\$1,307,916.32	150

20 TOP MARKET CENTERS

	MARKET CENTER	CITY, STATE	TEAM LEADER(S)	PROFIT
1	Greater Portland	Portland, Maine	Bradford Knowles	\$496,369.03
2	Austin SW	Austin, Texas	Diane Johnson, Jennifer Lewis, Mallory Mundy	\$442,544.20
3	Dallas DFW	Southlake, Texas	Dustin Wright	\$432,549.75
4	Ridgewood	Ridgewood, N.J.	Amina Blake-Foreman	\$418,184.95
5	Heritage	San Antonio, Texas	Jack Hawthorne, Lisa Munoz, Stephanie Williams	\$373,669.47
6	Stamford	Stamford, Conn.	Stephen Scott	\$364,833.13
7	Naperville	Naperville, Ill.	Karen Scholle	\$339,567.16
8	Capital District	Latham, N.Y.	Carrie Bee Weiss	\$328,230.71
9	Beverly Hills	Beverly Hills, Calif.	Joshua Spitzen	\$317,981.36
10	Greater Metropolitan	Cleveland, Ohio	Michael Repasky	\$313,667.67
11	Houston Memorial	Houston, Texas	Larry Frawley	\$310,038.83
12	Rockford	Loves Park, Ill.	David Larson	\$307,038.53
13	Keller Williams NYC	New York, N.Y.	Lauren Balbuena	\$283,844.71
14	Bucks County South	Langhorne, Pa.	Michael Friedman	\$277,296.63
15	Beverly	Beverly, Mass.	Timothy Shea	\$277,017.67
16	Blue Bell	Blue Bell, Pa.	Greg Schwartz	\$272,419.83
17	Chervenik Realty	Stow, Ohio	Melisa Jung	\$271,410.41
18	Portsmouth	Portsmouth, N.H.	Jeffrey D'Angelo	\$270,169.37
19	Minneapolis Lakes	Minneapolis, Minn.	Jennifer Briggs	\$266,375.85
20	Coeur D'Alene	Coeur d'Alene, Idaho	Kyra Beamis	\$265,656.46

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50 TOP-PRODUCING AGENTS

	NAME	CITY, STATE/ PROVINCE	GCI	UNITS
1	Hunter Hinson	Denver, Colo.	\$1,264,076.84	91
2	Stephanie Vitacco	Encino, Calif.	\$1,051,774.44	45
3	Paula Hinegardner	Franklin, Tenn.	\$1,042,112.18	15
4	Eric Delgado	Encino, Calif.	\$1,040,477.33	62
5	Laura Bryant	Burlingame, Calif.	\$946,683.50	11
6	Davis Saadian	Beverly Hills, Calif.	\$788,805.00	11
7	Christine Williams	Big Bear Lake, Calif.	\$638,370.50	23
8	Julie Hopkins	Park City, Utah	\$588,702.50	11
9	Stefan Walker	Los Gatos, Calif.	\$584,031.25	3
10	Lanjing Chen	San Jose, Calif.	\$563,972.25	17
11	Kerri Whipple	Park City, Utah	\$542,409.10	8
12	Saad Yehia	Oshawa, Ont.	\$532,625.01	8
13	Jennifer Anne Thayer	St. Petersburg, Fla.	\$532,305.22	20
14	Byron Field	Los Angeles, Calif.	\$525,000.00	9
15	Maryann Ernst	Burlingame, Calif.	\$516,343.03	9
16	Dawn Hibben	Oklahoma City, Okla.	\$501,760.00	30
17	Dominic Serna	Albuquerque, N.M.	\$499,441.50	23
18	Songhua Cui	Braintree, Mass.	\$497,964.85	54
19	Kyrstin Frate	Clarksville, Tenn.	\$488,953.32	55
20	Michael Eisenberg	Beverly Hills, Calif.	\$483,650.00	6
21	Dean Otto	Kahului, Hawaii	\$472,164.84	5.5
22	Nate Brouwer	Oshawa, Ont.	\$469,783.39	23
23	Amanda Mickelsen	West Des Moines, Iowa	\$443,628.67	38.5
24	Peter Heim	Wyomissing, Pa.	\$441,829.32	19
25	Kuen Lan Wong	Houston, Texas	\$441,528.02	55
26	Josh Yates	Murfreesboro, Tenn.	\$440,762.51	3
27	Radha Rustagi	Cupertino, Calif.	\$440,655.00	10
28	Bedros Bozdogan	Knoxville, Tenn.	\$439,906.98	33.75
29	Wendy Gimpel	Apple Valley, Minn.	\$437,569.76	22
30	Heather Feldman	Park City, Utah	\$430,750.00	10
31	Crystal Kirchhoff	Bozeman, Mont.	\$424,031.94	25
32	Anthony Koutsos	San Francisco, Calif.	\$420,875.00	12
33	Tosha Corrigan	Destin, Fla.	\$418,031.87	12
34	Kristy Thornton	Dallas, Texas	\$416,500.00	3
35	Jarrett Hurwitz	Newton, Mass.	\$414,292.50	7
36	Scott Webber	Santa Cruz, Calif.	\$411,750.00	5
37	Jason Lorge	Los Angeles, Calif.	\$405,261.50	28
38	John Walker	Falls Church, Va.	\$392,702.50	24
39	Craig Sachse	Allentown, Pa.	\$388,985.21	11
40	Shichen Zheng	Braintree, Mass.	\$381,740.00	22
41	Rebecca M. Durfey	Glendale, Ariz.	\$380,521.88	32
42	Paula Beauchamp	Oklahoma City, Okla.	\$379,449.12	24
43	Lakshmi Thirunavu	Alpharetta, Ga.	\$379,335.04	32
44	Sandra Murray	Portland, Maine	\$377,580.95	13
45	Antonio Nguyen	Fairfax, Va.	\$373,521.55	24
46	Joel Stieber	Los Gatos, Calif.	\$369,968.75	13.5
47	Stephanie Hastings	Corpus Christi, Texas	\$367,720.49	8
48	Aleksandr Frankov	Kent, Wash.	\$366,744.47	24
49	Chantal Connolly	Destin, Fla.	\$366,007.88	13
50	Rita Chao	Cupertino, Calif.	\$364,552.53	6

10 TOP STAKEHOLDERS

	NAME	MARKET CENTER	ASSOCIATES SPONSORED
1	Brent Mitchell	Austin SW	51
2	Nick Avila	Denton	38
3	Mike Edge	Pensacola	34
4	Andrew Ziff	Keller Williams NYC & Hoboken	31
4	Ryan Reitzel	Keller Williams Innovation Realty	31
5	Kurtis Reitzel	Keller Williams Innovation Realty	24
6	Dakota Stabile	NYC - Queens/Jackson Heights	23
7	Julia Presta	North Shore Woodbury	22
8	Jason Wallace	Memphis Central	20
9	Michael Boich	Greater Metropolitan	18
10	Fanny Montalvo	Keller Williams NYC	17

20 TOP COMMERCIAL

	NAME	CITY, STATE	GCI	UNITS
1	Joe Chavez	Pasadena, Calif.	\$997,440.00	8
2	John Owens	Lubbock, Texas	\$859,701.99	7
3	Cory Harkleroad	Wichita, Kan.	\$739,968.64	0
4	Cindy Hill Slater	Encino, Calif.	\$679,640.00	14
5	John Stephens	Yorba Linda, Calif.	\$559,117.50	3
6	Richard Johns	Studio City, Calif.	\$532,292.75	11.2
7	Andrew Tate	Scottsdale, Ariz.	\$488,285.00	6
8	Joey Wang	Walnut Creek, Calif.	\$442,295.00	10
9	Russ Roberts	Yakima, Wash.	\$441,105.77	13.5
10	Joe Kim	Studio City, Calif.	\$433,819.34	2.334
11	Tony Wood	Roseville, Calif.	\$409,487.50	3
12	Tim Abney	Cumming, Ga.	\$401,750.00	2.3
13	Tzu-Ning Chang	Pasadena, Calif.	\$401,700.00	4
14	Gregory Davis	Boise, Idaho	\$388,782.64	14
15	Jeffery Gorden	Tempe, Ariz.	\$388,200.00	3
16	Reid Frazier	Potomac Falls, Va.	\$373,000.00	2
17	Bridget Schmitz	Vienna, Va.	\$359,504.47	6.5
18	Mark Sher	Clinton, N.J.	\$359,250.00	2
19	Charles Allen	Santa Cruz, Calif.	\$358,432.92	7
20	Charles Wallace Nunnally	Los Gatos, Calif.	\$357,404.95	6.2

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