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TOP-PRODUCING TEAMS

	NAME	CITY, STATE	GCI	UNITS
1	The Loken Group, Inc.	Houston, Texas	\$2,405,769.15	747.25
2	The Mike McCann Team	Philadelphia, Penn.	\$2,286,119.19	298
3	Lysi Bishop Real Estate, LLC	Boise, Idaho	\$1,995,024.96	114.5
4	Lan Bowling Team	Palo Alto, Calif.	\$1,806,105.60	19
5	BVO Luxury Group	Scottsdale, Ariz.	\$1,772,228.28	91
6	Dani Blain Real Estate Team	Visalia, Calif.	\$1,767,220.55	310.95
7	The Rider Elite Team	Scottsdale, Ariz.	\$1,714,607.79	251.762
8	The Stephen Cooley Real Estate Group	Fort Mill, S.C.	\$1,469,850.57	211
9	Jim Shaffer and Associates	Royal Oak, Mich.	\$1,367,444.53	217
10	Jay Schmidt Group	Whitefish Bay, Wis.	\$1,361,462.58	128.851
11	Disen Cai Real Estate Group	Burlingame, Calif.	\$1,357,599.00	36
12	Jennifer Young Team	Chantilly, Va.	\$1,347,122.57	130.2
13	The Huff Group	Overland Park, Kan.	\$1,332,208.37	153
14	Steven Cohen Team	Boston, Mass.	\$1,319,200.41	79.5
15	Christie Cannon Group	Frisco, Texas	\$1,280,963.19	131
16	The Redbud Group	Charlotte, N.C.	\$1,274,133.28	281.05
17	Chernov Team	Studio City, Calif.	\$1,183,565.23	35
18	Eng Garcia Grant & Co.	Washington, D.C.	\$1,179,493.43	61.6
19	Walden Team	Anchorage, Alaska	\$1,178,257.09	152
20	Venturi Realty	Albuquerque, N.M.	\$1,178,232.38	158.3
21	Sue Adler Team	Summit, N.J.	\$1,146,860.02	69
22	Anderson Hicks Group	Idaho Falls, Idaho	\$1,127,086.16	166.275
23	Carol Royse Team - Arizona	Tempe, Ariz.	\$1,078,906.13	103
24	Jesse Weinberg and Associates	Marina del Rey, Calif.	\$1,066,385.56	57.9
25	Dave Clark Team	Campbell, Calif.	\$1,061,238.75	27
26	The Debbie Sharp Group	Burlingame, Calif.	\$1,034,612.50	15
27	Level Up Group	San Francisco, Calif.	\$1,032,879.88	36.75
28	Holli McCray Home Marketing Group	Knoxville, Tenn.	\$1,006,010.20	134.16
29	The Johnson Team	Colorado Springs, Colo.	\$971,521.24	104
30	Mary Cheatham King Real Estate	Morehead City, N.C.	\$956,275.68	70
31	High Performance Real Estate Advisors	Charlotte, N.C.	\$951,674.03	77.8
32	The Gene Arant Team	Austin, Texas	\$944,359.98	60
33	City of Trees Real Estate	Boise, Idaho	\$939,616.46	98.501
34	TeamBuilder KW	Kirkland, Wash.	\$936,597.15	101.85
35	Group O'Dell	Overland Park, Kan.	\$920,031.22	88
36	Team Kristen Schramme	San Antonio, Texas	\$907,582.44	100
37	The Bartic Group	Denver, Colo.	\$905,313.62	93.5
38	Robinson Team	Chattanooga, Tenn.	\$894,053.38	68
39	Patty Turner Group	Rockwall, Texas	\$893,652.82	82.25
40	The Renee White Team	Walnut Creek, Calif.	\$886,282.26	48.7
41	Young Team	Cleveland, Ohio	\$879,911.78	112
42	Center City Listings	Philadelphia, Penn.	\$873,875.72	152.1
43	The Grisak Group	Allen, Texas	\$873,846.43	56.5
44	Laura Gillott Team	Lebanon, Ore.	\$861,661.00	111.5
45	Wilson Leung Real Estate Associates	Burlingame, Calif.	\$860,656.05	37
46	The Odd Couple Team	Roseville, MN	\$856,620.14	104
47	The Russ Phillips Team	Georgetown, Texas	\$849,122.54	71
48	Team Jordan	Barrie, ON	\$841,616.03	104.85
49	Coyle / Becton Florida Group	Lakeland, Fla.	\$841,589.77	131.85
50	Oldendorp Group	Summit, N.J.	\$839,337.69	56

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Closed transactions identified with specific agent/team.

25 TOP EXPANSION NETWORKS

	EXPANSION NAME	EXPANSION OWNER(S)	GCI	UNITS
1	Ben Kinney Team	Ben Kinney	\$6,697,985.28	786.4
2	Lucido Agency	Bob Lucido	\$4,716,694.74	640.55
3	Hergenrother Realty Group	Adam Hergenrother	\$3,450,577.64	502.01
4	Xperience Real Estate	Chris Suarez	\$2,925,716.36	359.447
5	The Reynolds Team Network	Sarah Reynolds	\$2,721,268.03	207.925
6	Kristan Cole Real Estate Network	Kristan Cole	\$2,010,160.57	255.945
7	United Home Group	George Cody Gibson	\$1,957,617.72	235.8
8	The Condo Shop	Gaurav Gambhir	\$1,850,531.10	300.9
9	Five Doors Network	Seth Campbell	\$1,795,988.36	245.525
10	Fulcrum Properties Group	Tom Kavanagh	\$1,784,062.63	131
11	14 Moves Goerss	Sean Goerss	\$1,673,072.79	233.63
12	The Heyl Group	Tim Heyl	\$1,461,821.21	175.3
13	The Justin Landis Group	Justin Landis	\$1,401,903.04	133
14	The EZ Referral Network	Greg Erlanger, Michael Zinicola	\$1,393,053.84	306.5
15	Jeff Glover & Associates	Jeffrey Glover	\$1,358,054.27	250
16	KASE Real Estate	Keven Stirdivant	\$1,357,401.99	56.5
17	The Hogan Group	Michael Hogan	\$1,292,313.12	223.97
18	Jose Medina – Impact Group	Jose Medina	\$1,238,987.81	275
19	Gary Mercer Group	Gary Mercer Sr.	\$1,083,854.34	119.65
20	David Hoffman Group	David Hoffman	\$1,019,907.58	130.55
21	The Krause Basler Team	Dawn Krause	\$1,010,572.53	127.307
22	The Anderson Group	Josh Anderson	\$973,479.04	79
23	Dave Friedman Team	Dave Friedman	\$961,792.64	98.85
24	Santana Properties Team	Hudson Santana	\$947,444.25	49
25	Global Living	Noah Ostroff	\$928,854.38	236.2

20 TOP MARKET CENTERS

	MARKET CENTER	CITY, STATE	TEAM LEADER(S)	PROFIT
1	Ballantyne Area	Charlotte, N.C.	Chip Walton	\$711,563.62
2	Austin SW	Austin, Texas	Diane Johnson, Melanie Kennemann	\$616,263.57
3	Greater Portland	Portland, Maine	Bradford Knowles	\$545,966.00
4	Heritage	San Antonio, Texas	Craig Owen, Lisa Munoz, Stephanie Williams	\$512,127.14
5	Dallas DFW	Southlake, Texas	Dustin Wright	\$442,692.32
6	Metropolitan	Bedford, N.H.	Mark Mulcahy	\$432,614.52
7	Arlington	Arlington, Texas	Brandee Kelley	\$406,732.02
8	Ridgewood	Ridgewood, N.J.	Resham Sethi	\$394,472.71
9	Danville	Danville, Calif.	Kristin White	\$393,673.22
10	Greater Howard County	Columbia, Md.	Laura Strunk	\$392,376.64
11	Minneapolis Lakes	Minneapolis, Minn.	Jennifer Bortel	\$373,376.26
12	Brandon	Valrico, Fla.	Dana Cates	\$368,096.23
13	Dallas Preston Road	Dallas, Texas	Theresa Flood, Tommy Flood	\$367,724.26
14	Portsmouth	Portsmouth, N.H.	Jeffrey D'Angelo	\$366,906.42
15	Blue Bell	Blue Bell, Pa.	Dino Dorazio	\$366,299.02
16	Fort Mill	Fort Mill, S.C.		\$358,000.87
17	Grand Rapids East	Grand Rapids, Mich.	Judy Brasseur	\$352,820.79
18	Summit	Summit, N.J.	Howard Bunn	\$351,484.59
19	Nashua	Nashua, N.H.	Tamara Belanger	\$349,917.31
20	Jacksonville Beach	Jacksonville Beach, Fla.	Mark Dilworth	\$345,557.04

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50 TOP-PRODUCING AGENTS

	NAME	CITY, STATE	GCI
1	Stephanie Vitacco	Encino, Calif.	\$850,129.69
2	Alka Bedi	Livermore, Calif.	\$751,999.13
3	Greg Simpson	Los Gatos, Calif.	\$706,840.35
4	Matt Skrabo	Palo Alto, Calif.	\$705,869.45
5	Kyle Seyboth	Lincoln, R.I.	\$702,303.25
6	Coco Tan	Campbell, Calif.	\$648,570.00
7	Paige Martin	Houston, Texas	\$590,628.32
8	Andrew Dinsky	Encino, Calif.	\$534,683.75
9	Andy Sweat	Los Gatos, Calif.	\$515,125.00
10	Eric Delgado	Encino, Calif.	\$510,205.00
11	Gregg Phillipson	La Mesa, Calif.	\$498,178.36
12	Jennifer Gelfand	Boston, Mass.	\$472,844.87
13	Kimberly Ziton	Woodbury, Minn.	\$471,626.65
14	Ray H. Kang	Los Angeles, Calif.	\$457,875.00
15	Evangelyn Lin	Pasadena, Calif.	\$451,627.00
16	Michael Mendenhall	San Jose, Calif.	\$448,660.10
17	Paula Hinegardner	Franklin, Tenn.	\$438,788.50
18	Debbie Austin	Roseville, Calif.	\$438,141.25
19	Donald Olsson	Bozeman, Montana	\$428,010.29
20	Kelly Gargiulo	Walnut Creek, Calif.	\$385,606.14
21	Mandy Elliott	Punta Gorda, Fla.	\$378,682.80
22	Christopher Greco	Seattle, Wash.	\$370,117.83
23	Mia Takami	San Francisco, Calif.	\$352,721.50
24	Bete Agonafer	Beverly Hills, Calif.	\$350,889.43
25	Thuan Howard	Kirkland, Wash.	\$346,501.22
26	Christine Cardoso-Moore	Oxnard, Calif.	\$343,945.70
27	Salvatore Cefalu	San Diego, Calif.	\$336,195.50
28	Duncan A. Donahue	Boston, Mass.	\$330,782.53
29	Ryan Assad	Suwanee, Ga.	\$330,515.97
30	Julie Hopkins	Park City, Utah	\$329,602.10
31	Marybeth Fraser	Arlington, Va.	\$326,073.25
32	Charles Chacon, III	Corona, Calif.	\$319,468.95
33	Linda Ferrari	Marina del Rey, Calif.	\$319,457.50
34	Corey Martin	Englewood, Colo.	\$314,583.00
35	Michelle Hinton	Houston, Texas	\$310,441.50
36	Elizabeth Drake	Hilton Head Island, S.C.	\$310,071.56
37	Beth DeAngelis	Hilton Head Island, S.C.	\$309,556.23
38	Marjorie Dick Stuart	Washington, D.C.	\$305,742.50
39	Mary Hickey	Austin, Texas	\$305,610.00
40	Ramin Gheitanchi	Beverly Hills, Calif.	\$302,010.04
41	Kevin Bradley	Lexington, Ky.	\$301,092.23
42	Amber Hart	Austin, Texas	\$300,607.50
43	Elizabeth Axelgard	Sacramento, Calif.	\$295,778.75
44	Lucas Garofalo	Boston, Mass.	\$294,719.38
45	Natalie Levi	Encino, Calif.	\$292,910.14
46	Lakshmi Sathyanarayana	Cupertino, Calif.	\$287,700.00
47	Dominic Serna	Albuquerque, N.M.	\$286,992.96
48	Anthony Koutsos	San Francisco, Calif.	\$286,615.00
49	Christine Do	Easton, Mass.	\$286,234.75
50	Tammy Jin	Vancouver, B.C.	\$285,238.36

10 TOP STAKEHOLDERS

	NAME	MARKET CENTER	ASSOCIATES SPONSORED
1	Nick Avila	Denton	33
2	Mark Dobin	St. Pete Beach	28
3	Brent Mitchell	Austin SW	24
4	Jeremy Jenks	Myrtle Beach South	20
5	David Keener	Greensboro North	18
5	Leigh Broughman	Roanoke	18
6	Lance Loken	Platinum Houston	17
6	Michelle Gabriel Anic	Northern Westchester / Putnam	17
7	Erika McNew	Charlotte - South Park	16
8	Mila Mulligan	Boca Raton East, Philadelphia - NE	14

10 TOP COMMERCIAL

	NAME	CITY, STATE	GCI	UNITS
1	David Cohen	Encino, Calif.	\$650,000.00	2
2	Benjamin Reiff	Philadelphia, Penn.	\$456,410.00	20
3	Steve Dorenbusch	Puyallup, Wash.	\$393,476.71	10
4	Michael Koshet	Encino, Calif.	\$377,250.00	2
5	Yigal Achren	Toronto, Ontario	\$310,000.00	1
6	Jeffrey Hart	Eagan, Minn.	\$295,914.60	5
7	Lorne Gornitsky	Boca Raton, Fla.	\$295,587.50	0.65
8	Alec Kara	Long Beach, Calif.	\$260,250.00	7
9	Cindy Hill Slater	Studio City, Calif.	\$257,560.00	4
10	Bobby Bedi	Rancho Cucamonga, Calif.	\$253,116.55	3.65

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