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## TOP-PRODUCING TEAMS

	NAME	CITY, STATE	GCI	UNITS
1	Bob Lucido Team	Ellicott City, Md.	\$4,668,156.99	578
2	Ben Kinney Team - Bellingham	Bellingham, Wash.	\$2,374,133.42	195
3	Stepp Commercial	Long Beach, Calif.	\$2,326,984.25	26
4	Dani Blain Real Estate Team	Visalia, Calif.	\$2,281,909.99	419
5	Reynolds Team Realty	Chantilly, Va.	\$2,268,955.05	159
6	The Loken Group, Inc	Houston, Texas	\$2,043,872.13	533
7	Dave Clark Team	Campbell, Calif.	\$1,793,756.25	37
8	Fineman Suarez Team	Marina del Rey, Calif.	\$1,769,870.53	44
9	Bvo Luxury Group	Scottsdale, Ariz.	\$1,678,094.67	65
10	Brad Morgan Team	Orem, Utah	\$1,594,304.87	35
11	Fulcrum Properties Network	Washington, DC	\$1,529,958.47	77
12	The Heyl Group	Austin, Texas	\$1,528,367.25	102
13	The Rider Elite Team	Scottsdale, Ariz.	\$1,477,043.23	254
14	Jay Schmidt Group	Whitefish Bay, Wis.	\$1,462,867.33	120
15	Lysi Bishop Real Estate Llc	Boise, Idaho	\$1,414,549.31	95
16	The Peggy Hill Team	Barrie, Ontario	\$1,409,465.98	152
17	Jeff Glover & Associates	Plymouth, Mich.	\$1,323,817.16	230
18	Walden Team	Anchorage, Alaska	\$1,310,325.92	154
19	Jesse Weinberg And Associates	Marina del Rey, Calif.	\$1,275,583.85	66
20	Philly Living	Philadelphia, Pa.	\$1,241,422.75	305
21	The Hoffman Murphy Team	El Segundo, Calif.	\$1,234,128.12	45
22	Laura Gillott Team	Corvallis, Ore.	\$1,206,579.93	165
23	The Stephen Cooley Real Estate Group	Fort Mill, S.C.	\$1,194,172.05	198
24	Juliana Lee Team	Palo Alto, Calif.	\$1,173,382.50	29
25	Carol Royse Lifestyle Team	Tempe, Ariz.	\$1,170,578.94	116
26	Jennifer Young Team	Chantilly, Va.	\$1,166,501.77	118
27	The Peters Company	Peachtree Corners, Ga.	\$1,155,443.57	103
28	The Madani Team	Santa Cruz, Calif.	\$1,146,708.00	48
29	Five Doors Network - Hub	Pikesville, Md.	\$1,142,244.65	0
30	Jim Shaffer And Associates	Royal Oak, Mich.	\$1,134,585.83	181
31	Sue Adler Team	Summit, N.J.	\$1,122,680.48	48
32	Young Team	Cleveland, Ohio	\$1,117,527.34	148
33	The Caza Group	Reston, Va.	\$1,110,522.54	94
34	The Condo Shop	Philadelphia, Pa.	\$1,098,295.77	303
35	The Ez Sales Team	Westlake, Ohio	\$1,096,281.71	202
36	Alan Wang Realty Group	San Jose, Calif.	\$1,090,753.68	28
37	Kase Real Estate: Pacific Estates	Long Beach, Calif.	\$1,069,195.28	43
38	Dave Friedman Team	Mt. Pleasant, S.C.	\$1,062,178.32	119
39	The Hogan Group	Richmond, Va.	\$1,050,736.00	156
40	The Graham Seebly Group	Atlanta, Ga.	\$1,047,555.20	92
41	Lan Bowling Team	Palo Alto, Calif.	\$1,047,200.00	11
42	Chernov Team	Studio City, Calif.	\$1,035,850.38	30
43	Waldner Winters Team	Columbia, Md.	\$992,885.96	115
44	The Berns Team	Pasadena, Calif.	\$963,458.46	34
45	The Executive Real Estate Group Inc	Seal Beach, Calif.	\$963,225.17	81
46	The Richard Schulman Team	Santa Monica, Calif.	\$959,471.66	61
47	Team Lally	Honolulu, Hawaii	\$947,776.50	60
48	Hergenrother Realty Group	South Burlington, Vt.	\$943,984.53	46
49	The Redbud Group	Charlotte, N.C.	\$941,921.71	102
50	Level Up Group	San Francisco, Calif.	\$938,627.21	27

\*Based on data/transmittals received for 2018 (April to June 2018).  
Closed transactions identified with specific agent/team.

## 20 TOP MARKET CENTERS

	MARKET CENTER	CITY, STATE	TEAM LEADER	PROFIT
1	Ballantyne Area	Charlotte, N.C.	Chip Walton	\$834,755.26
2	Heritage	San Antonio, Texas	Craig Owen, Lisa Munoz, Stephanie Williams	\$704,701.40
3	Austin SW	Austin, Texas	Diane Johnson, Melanie Kennemann	\$612,353.48
4	Arlington	Arlington, Texas	Brandee Kelley	\$528,778.50
5	Greater Portland	Portland, Maine	Shannon Selig	\$513,473.13
6	Metropolitan	Bedford, N.H.	Gregory McCarthy	\$428,050.90
7	Houston Metropolitan	Houston, Texas	Kenneth Zarella	\$415,214.54
8	Dallas DFW	Southlake, Texas	Dustin Wright	\$414,957.40
9	Dallas Preston Road	Dallas, Texas	Theresa Flood, Tommy Flood	\$405,889.66
10	Danville	Danville, Calif.	Kristin White	\$404,537.67
11	Portsmouth	Portsmouth, N.H.	Jeffrey D'Angelo	\$401,218.93
12	Charlotte - South Park	Charlotte, N.C.	Stefanie Scroggins	\$391,740.44
13	Ridgewood	Ridgewood, N.J.	Resham Sethi	\$387,650.56
14	Montclair, NJ	Upper Montclair, N.J.	Alicia Acciardi	\$366,839.17
15	Nashua	Nashua, N.H.	Tamara Belanger	\$364,593.60
16	Greater Hartford	West Hartford, Conn.	Amina Blake-Foreman, David Hill	\$362,656.79
17	Destin	Destin, Fla.	Jeff Adamson	\$360,751.95
18	Pikesville	Pikesville, Md.	Tina Beliveau	\$356,939.67
19	Los Gatos Estates	Los Gatos, Calif.	Tracey Forde	\$349,550.89
20	Peninsula Estates	Burlingame, Calif.	Nicole Aissa	\$346,825.07

## 20 TOP STAKEHOLDERS

	NAME	MARKET CENTER	ASSOCIATES SPONSORED
1	Nicole Wirth	Houston - Professionals	34
2	Brent Mitchell	Austin SW	28
3	Nick Avila	Denton	21
4	Leigh Broughman	Roanoke	17
5	Annette Mensch	St. Petersburg	15
5	Monty Maulding	Austin SW	15
6	Nancy Mosca	Greater Nassau, NY	13
6	Bodie Stark	DFW Metro SW	13
7	Laura Ramos-Valadez	Heritage	12
8	Margaret Jackson	Clearwater	11
8	Ann Flanagan	Metropolitan	11
9	Charity Vermeer	Loveland	10
9	Angela Walker	Lakeland	10
9	Genevra Collins	Overland Park	10
9	Mike Kirkland	KW Westfield Keller Williams Realty	10
10	Holly Patterson	Burbank	9
10	Jason Manucci	Corona	9
10	Jason Manucci	Norco / Ontario	9
10	John Morris	Stockton	9
10	The Red Oak Group	Denham Springs	9

## 5 TOP COMMERCIAL

	NAME	CITY, STATE	GCI	UNITS
1	Shawn Park	Los Angeles, Calif.	\$1,272,483.59	1
2	Cindy Hill Slater	Studio City, Calif.	\$930,192.73	19
3	Ravpreet Singh	San Antonio, Texas	\$450,806.85	7
4	Brad Kuskin	Jupiter, Fla.	\$390,855.30	7
5	Jason Trembicki	Hoboken, N.J.	\$384,824.27	7

\*Based on data/transmittals received for 2018 (April to June 2018).  
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# 50 TOP-PRODUCING AGENTS

	NAME	CITY, STATE	GCI
1	Sheri Bienstock	Los Angeles, Calif.	\$622,297.50
2	Stephanie Vitacco	Encino, Calif.	\$597,276.60
3	Larry Allen	Bedford, Nova Scotia	\$546,809.54
4	Grant Linscott	Los Angeles, Calif.	\$474,422.50
5	Bart Anthony	Orem, Utah	\$425,558.35
6	Lulu Knowlton	Santa Monica, Calif.	\$402,370.00
7	Julie Wyss	Los Gatos, Calif.	\$382,441.64
8	Jonathan Bryant	Bowling Green, Ky.	\$380,284.45
9	Gregg Phillipson	La Mesa, Calif.	\$379,463.45
10	Jennifer Rosdail	San Francisco, Calif.	\$370,950.00
11	Erhan Kostepen	Miami Beach, Fla.	\$368,609.31
12	Merve Gumusyazici	Aventura, Fla.	\$364,251.00
13	Glenda Marie Lousignont	Los Angeles, Calif.	\$359,175.00
14	Cindy Cole	Destin, Fla.	\$359,138.75
15	Paige Martin	Houston, Texas	\$352,728.99
16	Kyle Seyboth	Cumberland, R.I.	\$342,438.64
17	Mark Tyoran	Westlake Village, Calif.	\$329,656.25
18	Julie Hopkins	Park City, Utah	\$323,717.50
19	Greg Simpson	Los Gatos, Calif.	\$317,000.00
20	Kathy Wallace	Pittsburgh, Pa.	\$312,137.50
21	Nina Kirkendall	Pasadena, Calif.	\$297,825.00
22	Nora Gallogly	Mission Viejo, Calif.	\$294,178.75
23	Claudia Hellmund	Houston, Texas	\$284,600.00
24	Haley Rowley	Phoenix, Ariz.	\$282,770.00
25	Mingli Wang	Rolling Hills Estates, Calif.	\$276,105.00
26	Susan Spiegel	Carmel, Calif.	\$275,925.00
27	Bonnie Goldner	New York, N.Y.	\$274,432.50
28	Lee Potts	Kahului Maui, Hawaii	\$274,351.79
29	Charles Dong	City of Industry, Calif.	\$269,750.00
30	Jennifer Gelfand	Boston, Mass.	\$267,012.51
31	Coco Tan	Cupertino, Calif.	\$264,062.50
32	Jessica Ye	Cambridge, Mass.	\$259,580.04
33	Timo Rivetti	Santa Rosa, Calif.	\$258,125.00
34	Kimberly Ziton	Woodbury, Minn.	\$250,355.25
35	John Walker	Falls Church, Va.	\$248,786.25
36	Roger Burdick	Shawnee, Kan.	\$248,703.00
37	Tonya Peralta	Oxnard, Calif.	\$242,486.57
38	Nicki Banucci	Los Gatos, Calif.	\$240,075.00
39	Jim Carmichael	El Cajon, Calif.	\$239,424.88
40	Zsuzsanna Nagy	Studio City, Calif.	\$238,612.50
41	Nicola Klein	Boca Raton, Fla.	\$232,235.55
42	Leonard Stone	Burlingame, Calif.	\$231,432.50
43	Mark Andries Marchello	Kahului Maui, Hawaii	\$231,304.01
44	Mary Whitworth	College Station, Texas	\$230,076.35
45	Eric Delgado	Encino, Calif.	\$225,279.00
46	Reza Shirangi	Mission Viejo, Calif.	\$224,882.50
47	Anthony Koutsos	San Francisco, Calif.	\$223,250.00
48	Donald Kracke	Omaha, Neb.	\$220,869.95
49	Lenwood Johnson	Woodbridge, Va.	\$220,780.80
50	Christine Cardoso-Moore	Oxnard, Calif.	\$217,094.93

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All production completed by non-commercial agents who do not serve on a team.