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## TOP-PRODUCING TEAMS

	NAME	CITY, STATE	GCI	UNITS
1	Bob Lucido Team	Ellicott City, Md.	\$2,351,958.93	296
2	Stepp Commercial	Long Beach, Calif.	\$2,103,133.75	31
3	Kevin Blain Team	Visalia, Calif.	\$1,807,845.87	340
4	Ben Kinney Team	Bellingham, Wash.	\$1,662,022.02	154
5	Juliana Lee Team	Palo Alto, Calif.	\$1,609,262.23	36
6	Lysi Bishop Real Estate, LLC	Boise, Idaho	\$1,458,174.99	91.8
7	Josh Deshong Real Estate	Dallas, Texas	\$1,397,439.95	182
8	The Rider Elite Team	Scottsdale, Ariz.	\$1,364,285.90	205
9	The Loken Group, Inc.	Houston, Texas	\$1,337,126.51	417
10	Reynolds Team Realty	Chantilly, Va.	\$1,107,156.00	88
11	Global Living	Philadelphia, Pa.	\$1,105,008.86	202
12	Five Doors Network - Hub	Pikesville, Md.	\$1,092,908.20	0
13	Chernov Team	Studio City, Calif.	\$968,467.50	33
14	Laurie Reader Team	Plantation, Fla.	\$941,777.51	112
15	The Stephen Cooley Real Estate Group	Fort Mill, S.C.	\$936,581.76	155
16	The Peggy Hill Team	Barrie, Ont.	\$925,247.92	108
17	Jeff Glover & Associates	Plymouth, Mich.	\$912,218.09	155
18	Gary Hendrickson Team	University Place, Wash.	\$890,299.44	80
19	Santana Properties Team	Cambridge, Mass.	\$856,221.88	41
20	Fineman Suarez Team	Marina del Rey, Calif.	\$834,928.51	21
21	The Heyl Group	Austin, Texas	\$820,040.86	48
22	Jesse Weinberg And Associates	Marina del Rey, Calif.	\$817,046.24	49
23	Sutherland Group	Hoboken, N.J.	\$814,148.38	41
24	Fulcrum Properties Network	Washington, D.C.	\$810,695.57	47
25	Walden Team	Anchorage, Alaska	\$797,321.95	99
26	Chris Suarez PDX Property Group	Portland, Ore.	\$794,521.08	51
27	Jennifer Young Team	Chantilly, Va.	\$777,040.95	83
28	The David Bradica Team	Mississauga, Ont.	\$775,611.70	8
29	Center City Listings	Philadelphia, Pa.	\$767,688.31	124
30	The Condo Shop	Philadelphia, Pa.	\$766,822.20	157
31	Carol Royse Lifestyle Team	Tempe, Ariz.	\$741,037.65	83
32	The Peters Company	Peachtree Corners, Ga.	\$740,557.23	62
33	High Performance Real Estate Advisors	Charlotte, N.C.	\$736,083.18	68
34	Portland Real Estate Group	Portland, Ore.	\$724,228.03	21
35	Coyle / Becton Florida Group	Lakeland, Fla.	\$714,345.26	125
36	The EZ Sales Team	Westlake, Ohio	\$706,186.48	147
37	Kase Real Estate: Pacific Estates	Long Beach, Calif.	\$694,973.74	41
38	Christie Cannon Group	Frisco, Texas	\$681,279.61	90
39	Sarenpa Team	Wayzata, Minn.	\$668,496.34	45
40	Laura Gillott Team	Corvallis, Ore.	\$667,573.71	96
41	Team Chou	Alhambra, Calif.	\$666,356.87	54
42	Team Builder KW	Kirkland, Wash.	\$662,483.15	94
43	The Graham Seeby Group	Atlanta, Ga.	\$658,303.36	64
44	The Huffaker Group	Mt. Juliet, Tenn.	\$649,236.80	74
45	Royal Global Group	Newport Beach, Calif.	\$647,530.89	12
46	Marc Fox Group	Portland, Ore.	\$642,504.89	45
47	The Echelberger Group	Laguna Niguel, Calif.	\$641,160.69	36
48	Noel Team	Santa Monica, Calif.	\$640,704.44	19
49	Jay Schmidt Group	Whitefish Bay, Wis.	\$635,233.14	68
50	Group 46:10	Tempe, Ariz.	\$620,097.27	36

\*Based on data/transmittals received for 2018 (January to March 2018).  
Closed transactions identified with specific agent/team.

## 20 TOP MARKET CENTERS

	MARKET CENTER	CITY, STATE	TEAM LEADER	PROFIT
1	Austin SW	Austin, Texas	Diane Johnson, Melanie Kennemann	\$525,025.16
2	Ballantyne Area	Charlotte, N.C.	Chip Walton	\$523,309.20
3	Arlington	Arlington, Texas	Brandee Kelley, Dennis Tuttle	\$448,796.41
4	Heritage	San Antonio, Texas	Craig Owen, Lisa Munoz	\$318,280.27
5	Fort Mill	Fort Mill, S.C.	Bryan Leveritt	\$302,734.70
6	Metropolitan	Bedford, N.H.	Gregory McCarthy	\$266,343.21
7	Greater Portland	Portland, Maine	Shannon Selig	\$264,654.41
8	Dallas DFW	Southlake, Texas	Dustin Wright	\$240,320.33
9	Federal Way	Federal Way, Wash.	Rebecca Jones	\$231,162.40
10	San Antonio City-View	San Antonio, Texas	Amy Clifton	\$231,012.74
11	Dallas Preston Road	Dallas, Texas	Theresa Flood, Tommy Flood	\$227,925.67
12	Portland West	Portland, Ore.	Brandy Berry	\$225,721.79
13	Honolulu	Honolulu, Hawaii	Kevin E. Miyama	\$222,147.14
14	Greater Howard County	Columbia, Md.	Lorri Cutler	\$221,849.58
15	Pikesville	Pikesville, Md.	Tina Beliveau	\$214,269.82
16	Houston Metropolitan	Houston, Texas	Kenneth Zarella	\$207,525.58
17	Capital District	Latham, N.Y.	Carrie Bee Weiss	\$204,713.59
18	Puyallup	Puyallup, Wash.	Jeffrey Albrecht	\$197,752.71
19	Plano	Plano, Texas	Tami Farnsworth	\$196,073.63
20	Boise	Boise, Idaho	Stacie States	\$192,397.18

## 20 TOP STAKEHOLDERS

	NAME	MARKET CENTER	ASSOCIATES SPONSORED
1	Brent Mitchell	Austin SW	29
2	Bill Linkwald	Atlanta - Roswell	24
3	Monty Maulding	Austin SW	20
4	Leigh Broughman	Lynchburg	19
5	Daniel Rallo	Atlantic County	16
6	Christina Griffin	New Tampa	15
6	Joshua Wright	Warren/Sterling Heights	15
7	Maria Elena Arias	Coral Gables-Coconut Grove	13
7	Dana Johnson	Houston Memorial	13
8	Wyatt Graves	Zachary	12
8	Louis Tutko	Clearwater	12
9	Michael Devlin	Cupertino	11
9	Bonnie Militello-Shear	Orlando SW	11
9	Bodie Stark	DFW Metro SW	11
10	Ronda Thurkill	Frisco	10
10	Maureen Johnson	Sarasota Metro	10
10	Mike Kirkland	KW Westfield Keller Williams Real Estate	10
11	Barry Paley	North Shore Woodbury	9
11	Holly Patterson	Burbank	9
11	Manly Cazedessus	Mandeville	9

## 5 TOP COMMERCIAL

	NAME	CITY, STATE	GCI	UNITS
1	Ron Feder	Calabasas, Calif.	\$435,064.48	11
2	Tom Commerford	Eagan, Minn.	\$400,000.00	1
3	Byron Field	Los Angeles, Calif.	\$379,014.00	16
4	Danny Barriga	Pasadena, Calif.	\$352,340.00	3
5	Henry Garcia	Studio City, Calif.	\$330,750.00	3

\*Based on data/transmittals received for 2018 (April to June 2018).  
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# 50 TOP-PRODUCING AGENTS

	NAME	CITY, STATE	GCI
1	Coco Tan	Campbell, Calif.	\$1,556,786.28
2	Kyle Seyboth	Lincoln, R.I.	\$585,445.37
3	Matt Skrabo	Palo Alto, Calif.	\$517,455.00
4	Gregg Phillipson	La Mesa, Calif.	\$510,837.40
5	Stephanie Vitacco	Encino, Calif.	\$480,018.62
6	Anthony McDonough	Houston, Texas	\$480,000.00
7	Julie Hopkins	Park City, Utah	\$471,601.42
8	Roger Burdick	Topeka, Kan.	\$471,004.50
9	Mark Tyoran	Westlake Village, Calif.	\$428,081.00
10	Eric Delgado	Encino, Calif.	\$405,139.00
11	Julie Wyss	Los Gatos, Calif.	\$395,868.50
12	Paige Martin	Houston, Texas	\$388,777.08
13	Bonnie Goldner	New York, N.Y.	\$374,000.00
14	Brandon Gray	Castle Rock, Colo.	\$363,744.00
15	Karen Reiter	Aventura, Fla.	\$358,287.50
16	Jessica Lynne Romero	Pasadena, Calif.	\$352,962.50
17	Esther Chong	Duluth, Ga.	\$346,330.91
18	Bradley Gilboe	Burbank, Calif.	\$344,708.88
19	Tammy Jin	Burnaby, B.C.	\$339,713.92
20	Evangelyn Lin	Pasadena, Calif.	\$326,637.00
21	Salvatore Cefalu	San Diego, Calif.	\$326,596.38
22	Donald W. Moser	Los Gatos, Calif.	\$315,287.50
23	Elizabeth Lender	Fort Lauderdale, Fla.	\$312,837.29
24	Beth DeAngelis	Hilton Head Island, S.C.	\$309,863.12
25	Steve Paek	Bothell, Wash.	\$307,999.65
26	Mark Williams	Porter Ranch, Calif.	\$300,000.00
27	Kathrin Rein	Coral Gables, Fla.	\$292,518.50
28	Bruce Yang	Palo Alto, Calif.	\$289,556.76
29	Joe Clair	Durango, Colo.	\$285,840.54
30	Matthew Cossell	Los Gatos, Calif.	\$283,092.50
31	Stewart Phillips	Chattanooga, Tenn.	\$282,803.77
32	John King	Palo Alto, Calif.	\$276,143.75
33	Julie Davis	Los Gatos, Calif.	\$273,625.00
34	Grant Linscott	Los Angeles, Calif.	\$273,215.00
35	Rita Wolff	Portland, Ore.	\$270,780.00
36	Andre Melikian	Santa Monica, Calif.	\$270,000.00
37	Jereme Thaxton	Salt Lake City, Utah	\$267,150.00
38	Peter Miller	Encino, Calif.	\$260,145.00
39	Susan Hennebry	San Clemente, Calif.	\$258,109.23
40	Anthony Koutsos	San Francisco, Calif.	\$256,975.00
41	Lisa Yang	Cupertino, Calif.	\$256,681.85
42	Amber Conrad	Franklin, Tenn.	\$254,126.17
43	Nazneen Dhanani	Sugar Land, Texas	\$250,930.99
44	Mike Dolan	Big Bear Lake, Calif.	\$248,718.00
45	Tom Francis	McLean, Va.	\$239,587.09
46	Wendy Gimpel	Woodbury, Minn.	\$239,135.47
47	Terrence Tucker	Danville, Calif.	\$238,927.30
48	Chloe Mei	Cupertino, Calif.	\$238,110.34
49	Ronald Ferrara	Jackson Heights, N.Y.	\$234,075.00
50	Michael Haywood	Burlingame, Calif.	\$231,250.00

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All production completed by non-commercial agents who do not serve on a team.