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## TOP-PRODUCING TEAMS

	NAME	CITY, STATE	GCI	UNITS
1	Bob Lucido Team	Ellicott City, Md.	\$2,195,175.41	344
2	Ben Kinney Team	Bellingham, Wash.	\$1,617,194.38	123
3	Reynolds Team Realty	Chantilly, Va.	\$1,584,935.34	124
4	The Loken Group, Inc.	Houston, Texas	\$1,575,600.55	434
5	Dani Blain Real Estate Team	Visalia, Calif.	\$1,313,763.49	235
6	BVO Luxury Group	Scottsdale, Ariz.	\$1,287,699.41	66
7	The Rider Elite Team	Scottsdale, Ariz.	\$1,173,234.39	184
8	Lysi Bishop Real Estate, LLC	Boise, Idaho	\$1,172,419.32	62
9	Jesse Weinberg And Associates	Marina del Rey, Calif.	\$1,124,456.50	81
10	The Condo Shop	Philadelphia, Pa.	\$1,113,684.66	179
11	Fineman Suarez Team	Marina del Rey, Calif.	\$1,096,853.13	41
12	The Stephen Cooley Real Estate Group	Fort Mill, S.C.	\$1,048,202.53	157
13	Chernov Team	Studio City, Calif.	\$1,010,344.42	31
14	Stepp Commercial Santa Monica	Santa Monica, Calif.	\$995,337.50	4
15	Hergenrother Realty Group	South Burlington, Vt.	\$993,675.70	17
16	Jeff Glover & Associates	Plymouth, Mich.	\$855,036.65	160
17	Fulcrum Properties Network	Washington, DC	\$842,179.74	33
18	Carol Royse Lifestyle Team	Tempe, Ariz.	\$819,563.96	81
19	The Ensbury Group	El Segundo, Calif.	\$816,366.00	26
20	Joseph W. Sabato Group	Stuart, Fla.	\$803,941.30	33
21	High Performance Real Estate Advisors	Charlotte, N.C.	\$788,194.21	74
22	Disen Cai Real Estate Group	Burlingame, Calif.	\$774,860.00	19
23	Brown Team	San Francisco, Calif.	\$769,612.50	12
24	Laura Gillott Team	Corvallis, Ore.	\$757,985.03	114
25	The Heyl Group	Austin, Texas	\$741,764.00	55
26	Walden Team	Anchorage, Alaska	\$739,768.30	104
27	Dave Friedman Team	Mt. Pleasant, S.C.	\$729,573.25	76
28	Jim Shaffer And Associates	Royal Oak, Mich.	\$722,622.02	118
29	The Robert Northfield Team	Maplewood, N.J.	\$713,039.00	48
30	Robinson Team	Chattanooga, Tenn.	\$707,175.26	50
31	Christie Cannon Group	Frisco, Texas	\$704,561.36	89
32	The Hogan Group	Richmond, Va.	\$703,852.51	119
33	The Johnson Team	Colorado Springs, Colo.	\$690,134.72	79
34	Level Up Group	San Francisco, Calif.	\$685,019.16	22
35	Teambuilderkw	Kirkland, Wash.	\$680,859.85	77.3
36	Reside Lubbock	Lubbock, Texas	\$676,945.80	131
37	The Mike McCann Team	Philadelphia, Pa.	\$675,240.27	92
38	Mary Cheatham King Real Estate	Morehead City, N.C.	\$670,857.21	43
39	The Krause Basler Team	Chesterfield, Mo.	\$668,932.34	91
40	Levinson Real Estate	Edmond, Okla.	\$664,841.78	115
41	Brady Sandahl Real Estate Group	Rancho Mirage, Calif.	\$662,447.70	34
42	Williams Realty Partners	Portsmouth, N.H.	\$659,937.58	60
43	Renee Acho Team	Birmingham, Mich.	\$651,823.60	12
44	Jay Schmidt Group	Whitefish Bay, Wis.	\$650,090.93	73
45	Jonville Team	Carlsbad, Calif.	\$645,860.50	36
46	Philly Living	Philadelphia, Pa.	\$642,813.02	188
47	Waldner Winters Team	Columbia, Md.	\$639,536.86	73
48	Team Rixon/Cronin	Twin Falls, Idaho	\$636,278.59	15
49	The Bartic Group	Denver, Colo.	\$631,435.32	57
50	Santana Properties Team	Cambridge, Mass.	\$631,169.00	35

\*Based on data/transmittals received for Q1 2019 (January to March 2019).  
Closed transactions identified with specific agent/team.

## 20 TOP MARKET CENTERS

	MARKET CENTER	CITY, STATE	TEAM LEADER(S)	PROFIT
1	Austin SW	Austin, Texas	Diane Johnson, Melanie Kennemann	\$504,200.33
2	Ballantyne Area	Charlotte, N.C.	Chip Walton	\$423,425.02
3	Arlington	Arlington, Texas	Brandee Kelley	\$345,482.79
4	Greater Portland	Portland, Maine	Shannon Selig	\$283,399.14
5	Heritage	San Antonio, Texas	Craig Owen, Lisa Munoz, Stephanie Williams	\$278,621.89
6	Dallas DFW	Southlake, Texas	Dustin Wright	\$244,310.30
7	Destin	Destin, Fla.	Jeff Adamson	\$227,709.28
8	Dallas Preston Road	Dallas, Texas	Theresa Flood, Tommy Flood	\$223,649.62
9	Federal Way	Federal Way, Wash.	Pam Ranch	\$221,357.65
10	Dallas Metro North	Flower Mound, Texas	Stacey Buettner	\$219,344.27
11	Capital District	Latham, N.Y.	Carrie Bee Weiss	\$217,722.25
12	Danville	Danville, Calif.	Kristin White	\$217,387.86
13	Fort Mill	Fort Mill, S.C.	Bryan Leveritt	\$216,731.33
14	KW Maui West	Kahului Maui, Hawaii	Lisa Teichner	\$212,157.68
15	Austin NW	Austin, Texas	Michelle Busby, Paul Campanaro	\$204,771.06
16	Metropolitan	Bedford, N.H.	Gregory McCarthy	\$202,775.27
17	Houston Metropolitan	Houston, Texas	Kenneth Zarella	\$194,948.00
18	Portsmouth	Portsmouth, N.H.	Jeffrey D'Angelo	\$194,669.33
19	Pikesville	Pikesville, Md.	Tina Beliveau	\$194,571.25
20	Chesterfield	Chesterfield, Mo.	Marc King	\$180,203.22

## 20 TOP STAKEHOLDERS

	NAME	MARKET CENTER	ASSOCIATES SPONSORED
1	Brent Mitchell	Austin SW	36
2	Michael McCann	Philly South	28
3	Erika McNew	Charlotte - South Park	23
4	Dani Drissi	Dallas Preston Road	22
5	Debbie Banducci	Bakersfield	20
5	Leigh Broughman	Roanoke	20
6	Mark Dobin	St. Pete Beach	20
6	Jessica Hargis	Dallas Preston Road	17
7	Priscilla Chukwueke	Atlanta - Peachtree City	17
8	Chris Somers	Philadelphia - Center City	16
8	Nick Avila	Denton	16
9	Marilyn Ryder	Spring Hill	14
9	Katrina Goodman	Montgomeryville	13
9	Brandon Lucido	Dallas Preston Road	12
10	Bodie Stark	DFW Metro SW	11
11	Jana Hayes	Houston SW	11
11	Kiersten Meyer	Lexington	11
11	Brandon Hoffman	Columbia, SC	10
11	Jaime Birks	Oak Lawn	10
12	Lindsey Sundin	Birmingham	10

## 10 TOP COMMERCIAL

	NAME	CITY, STATE	GCI	UNITS
1	Trenton Bright	South Jordan, Utah	\$1,135,662.00	13
2	Matt Kanner	Los Angeles, Calif.	\$359,514.79	5
3	Brooke Glaittli	South Jordan, Utah	\$298,950.00	2
4	Byron Field	Los Angeles, Calif.	\$253,500.00	5
5	Cindy Hill Slater	Studio City, Calif.	\$249,700.00	6
6	Joseph Distelburger	Chester, N.Y.	\$248,560.00	6
7	Cory Harkleroad	Wichita, Kan.	\$229,561.72	0
8	Aaron Zeitner	Chicago, Ill.	\$222,684.23	79
9	Christine Schultz	Appleton, Wis.	\$220,244.50	12
10	Amy Bush	Raleigh, N.C.	\$213,918.87	39

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# 50 TOP-PRODUCING AGENTS

	NAME	CITY, STATE	GCI
1	Stephanie Vitacco	Encino, Calif.	\$912,546.17
2	Greg Moore	Beverly Hills, Calif.	\$676,833.34
3	Kyle Seyboth	Lincoln, R.I.	\$641,437.20
4	Gregg Phillipson	La Mesa, Calif.	\$630,645.60
5	Eric Delgado	Encino, Calif.	\$510,436.94
6	Alka Bedi	Livermore, Calif.	\$482,818.68
7	Dean Otto	Kahului Maui, Hawaii	\$463,250.00
8	Timothy Roberts	Portland, Ore.	\$428,994.17
9	Jason Roark	Weatherford, Texas	\$409,228.05
10	Andy Sweat	Los Gatos, Calif.	\$385,937.50
11	Coco Tan	Campbell, Calif.	\$367,743.88
12	Mark Dyer	Valencia, Calif.	\$335,250.00
13	John Walker	Falls Church, Va.	\$326,841.25
14	Thuan Howard	Kirkland, Wash.	\$320,592.25
15	Julie Hopkins	Park City, Utah	\$320,060.00
16	Amber Hart	Austin, Texas	\$319,316.50
17	Deborah Wysocki	Fort Lauderdale, Fla.	\$310,138.08
18	Christopher W. DeGeorge	Manhasset, N.Y.	\$302,384.96
19	Chuck Nunnally	Saratoga, Calif.	\$290,956.25
20	Andrew Dinsky	Encino, Calif.	\$287,149.50
21	Greg Simpson	Los Gatos, Calif.	\$283,225.00
22	Andre LaPierre	Medford, N.J.	\$270,672.63
23	Phillip Drone	Franklin, Tenn.	\$267,331.04
24	Kyrstin Frate	Clarksville, Tenn.	\$265,956.09
25	Nicki Banucci	Los Gatos, Calif.	\$263,382.50
26	Cindy Cole	Destin, Fla.	\$263,252.41
27	Mark Tyoran	Westlake Village, Calif.	\$257,738.25
28	Marjorie Dick Stuart	Washington, D.C.	\$257,345.00
29	John King	Palo Alto, Calif.	\$256,042.00
30	Susan Rane	Vero Beach, Fla.	\$253,783.75
31	Kim Streblov	San Francisco, Calif.	\$247,857.75
32	Howard Chen	Manhasset, N.Y.	\$244,984.96
33	Matthew Cossell	Los Gatos, Calif.	\$241,606.25
34	Tosha Corrigan	Destin, Fla.	\$239,837.99
35	Heather Williams	Destin, Fla.	\$236,665.00
36	Ryan Assad	Suwanee, Ga.	\$236,528.65
37	Lina Viner	Aventura, Fla.	\$236,506.66
38	Dan Bangs	Atlanta, Ga.	\$232,984.62
39	Jennifer Drahan	Wellington, Fla.	\$232,376.85
40	Wendy Gimpel	Woodbury, Minn.	\$230,933.24
41	Gina Parola	Kahului Maui, Hawaii	\$230,908.75
42	Angel Au	Torrance, Calif.	\$229,795.39
43	Paige Martin	Houston, Texas	\$222,948.95
44	Jessica Lynne Romero	Pasadena, Calif.	\$218,480.00
45	Robert K. Enders II	Yuma, Ariz.	\$218,200.00
46	Jessica Go	Pasadena, Calif.	\$215,900.00
47	Marion Carcone	Newmarket, Ontario	\$214,965.00
48	Robert Colello	San Diego, Calif.	\$214,448.75
49	Bradley Gilboe	Burbank, Calif.	\$209,868.75
50	Alexandra Silva	Stuart, Fla.	\$209,094.00

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All production completed by non-commercial agents who do not serve on a team.